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STRATEGIC OUTLOOK

QUESTIONS

- WHERE ARE WE TODAY? HOW ARE WE DOING?
- WHERE WILL WE BE IF EXTERNAL FACTORS DON'T CHANGE AND WE CONTINUE CURRENT ACTIVITIES AND PROGRAMS?
 - WHAT WE NEED TO warry about 5 YEARS ?

10 YEARS ?

- WHAT EXTERNAL FACTORS WILL CAUSE US TO CHANGE?
- WHAT DOES ALL OF THE ABOVE MEAN?

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, How will it look · Challenger · Extornal trus · Sampe abange / Reg - Community interact

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STRATEGIC OUTLOOK NO EXTERNAL FACTORS - 5 YEARS -

- FOC ON ENTIRE SYSTEM IF FY 88 SUBMISSION SURVIVES.
- BASIC MISSION/FUNCTIONS AND PRODUCTS WILL REMAIN UNCHANGED WITH VIDEO PRODUCT ISSUE UNRESOLVED.
- SIGNIFICANT INCREASE IN CAPABILITY AND CAPACITY TO COLLECT.
 PROCESS AND ANALYZE OPEN SOURCE MATERIAL.
- CAPACITY MAY OVERWHELM CONSUMER IF NOT APPROPRIATELY TASKED AND/OR MANAGED.
- ABILITY TO STAFF COULD BE THE CRITICAL PROBLEM.
- WORKFORCE WILL CONTINUE TO BE YOUNGER AND YOUNGER.
- REQUIRED SKILLS MIX WILL BE DIFFERENT DUE TO AUTOMATION. d. H.
- FN RETIREMENTS RESULT IN SOME INSTABILITY IN MONITORIAL SERVICE.

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STRATEGIC OUTLOOK NO EXTERNAL FACTORS - 10 YEARS -

- CONSIDERABLE EFFORT TO MAINTAIN/REPLACE FULL UP SYSTEM.
- SYSTEM THROUGHPUT AT MAXIMUM LEVEL SYSTEM OPTIMIZATION OF IF VENDENMEN PASELINE CONCERN.
- ELECTRONIC DISSEMINATION WILL BE NORM.
- TREND TOWARD YOUNGER WORKFORCE LEVELING OUT.
- FN WORKFORCE RELATIVELY KINSTABLE.

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STRATEGIC OUTLOOK EXTERNAL FACTORS 5 - 10 YEARS

- COLLECTION ENVIRONMENT WILL CONTINUE TO CHANGE.

Pelicy as well grant - subsenhe?

- SCRAMBLING OF SATCOM - USE OF CABLES, ETC.

Tenents too

- POLITICAL PROBLEMS NOT NEW, BUT CONTINUING.
- GREATER OPENNESS OF PRIMARY TARGETS WILL CONTINUE.
- DATA INTENSIVE SOURCES WILL CONTINUE TO GROW.
- CONSUMERS "CHOKED" BY VOLUME, BUT ASKING FOR MORE.
- CONGRESSIONAL PRESSURES MAY EXIST FOR GREATER SERVICE TO INDUSTRY.
- OUTYEAR BUDGET PRESSURES ARE REAL.
- CADRE OF LANGUAGE-QUALIFIED PEOPLE DECREASING.

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STRATEGIC OUTLOOK WHAT DOES IT ALL MEAN

- TAKING A HARD LOOK AT:
 - + PRIMARY TARGETS VERSUS GLOBAL ROLE.
 - + TRUE INTELLIGENCE VERSUS ANALYST FYI.
- AN "EXPLOITATION" FUNCTION IN ADDITION TO OUR CURRENT STRAIGHT PROCESSING ROLE.
- A MULTI-DIMENSIONAL TRAINING PROGRAM FOR OUR YOUNG OFFICERS BOTH U.S. STAFF AND MONITORIAL STAFF.
- A FLEXIBLE, TECHNICALLY INNOVATIVE COLLECTION CAPABILITY.
- ENDORSING AND ENCOURAGING THE IMPROVEMENT AND EXPANSION OF THE U.S. LANGUAGE TRAINING CAPABILITY.

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